

CODE	MANUFACTURER	MINIMUM ORDER	FREIGHT TERMS	FREIGHT NOTES	TERMS
3GL	3G LIGHTING	VARIES	FREIGHT PP AND ADD		VARIES
ADVA	ADVANCED LIGHTING SYS	\$75	FREIGHT PP AND ADD		NET 30 EXISTING/ NEW PP
ALST	AL STRUCT	NONE	CASE BY CASE		NET 30
AMLX	AMERLUX LIGHTING SYSTEMS	\$500	\$3,000		NET 10
ALS	ARCHITECTURAL LTG SYSTEMS	\$300 FIX/\$50 PARTS	\$5,000		NET 30(1%/10)
AMON	AMERON INT'L 800-552-6376	NO	FOB	MIN FREIGHT FEE OF \$150	NET 30
ARCH	ARCHITECTURAL LANDSCAPE LIGHTS	\$100	\$3,500	STANDARD GROUND ALLOWED FOR \$3,500 & ABOVE	NET 30
ARDE	ARDEE LIGHTING	\$250	\$5,000	UNDER \$250 MIN ORDER FEE	NET 30
BKLT	B-K LIGHTING	\$25	\$3,000		NET 30
BALD	BALDINGER ARCH LTG	NONE	7% OF ORDER		50% DOWN/50% BEFORE SHIP
BART	BARTCO LTG.	NONE	\$5,000		NET 30 EXISTING/ NEW PP
BEAC	BEACON PRODUCTS	\$250	\$5,000		VARIOUS
BETC	BETA-CALCO, INC.	\$250/\$50 PARTS	\$3,500		NET 30
BLIS	BLISSLIGHTS	NONE	PLUS FREIGHT	WHEN ON WEB SHIPPING INCLUDED OTHERWISE CUSTOMER PAYS	PREPAID
BOCA	BOCA-FLASHER	\$500	PP AND ADD		NET 30
BOUT	BOUTIQUE DESIGN PRODUCTS	NONE	PP AND ADD	FREE FREIGHT FOR STOCKING DEALERS SHIP TO COMM	NET 30
BRON	BRONZELITE	\$300	\$2,500		NET 30

CODE	REMIT TO ADDRESS	CANCELLATION POLICY
3GL	221 HANLIN ROAD WOODBRIDGE, ONTARIO, CANADA L4L3R7 UNITS #1-	NO CANCELLATIONS ALLOWED
ADVA	P.O.BOX 536872 ATLANTA, GA 30353-6872	CABLE ARE CUSTOM SO NO RETURNS/ OTHER ITEMS 25%-35% RESTOCKING FEE
ALST	P.O. BOX 92536 CHICAGO, IL 60675	CASE BY CASE/CUSTOM ORDERS CAN BE CANCELLED/IF BEFORE PROD CAN BE RETURNED NO RESTOCK FEE
AMLX	223 DANIEL ROAD EAST FAIRFIELD, NJ 07004	OVER \$1,000 NEEDS APPROVAL/ RESTOCKING FEE IS 50% (ALWAYS INQUIRE)
ALS	30 SHERWOOD DRIVE TAUNTON, MA 02780	NO CANCELLATION DUE TO BUILT TO ORDER (UNLESS NO WORK DONE YET) IF SO 25% RESTOCKING
AMON	FILE #53297 LOS ANGELES, CA 90074	ONCE PRODUCTION STARTED MIN FEE 15% TO CANCEL/IF SPECIAL PRODUCT COULD BE 100% RESTOCKING FEE
ARCH	P.O. BOX 281704 ATLANTA, GA 30384-1704	DEPENDS ON THE ORDER/RGA ISSUED UNDER SPECIAL CIRCUMSTANCES
ARDE	P.O. BOX 415372 BOSTON, MA 02241	30 DAYS TO RETURN WITH 30% RESTOCKING FEE
BKLT	40429 BRICKYARD DRIVE MADERA, CA 93608	CASE BY CASE BASIS
BALD	19-02 STEINWAY STREET ASTORIA, NY 11105	ADD MADE TO ORDER SO NO RETURNS/SOME EXCEPTIONS
BART		IF READY TO SHIP CHARGED 25%/RETURNS (NOT CUSTOM) 90 DAYS WITH 25% RESTOCK FEE
BEAC	2041 58TH AVENUE CIRCLE EAST BRANDENTON, FL 34203	SUBJECT TO A MIN. 40% RESTOCKING CHR. IF CANCELLED AFTER SHIPMENT ALL RETURN COSTS RESPONSE OF CUSTOMER
BETC	88 ST. REGIS CRESCENT SOUTH TORONTO, ONTARIO CANADA	CANNOT BE RETURNED WITHOUT WRITTEN CONSENT & MUST BE WITHIN 30 DAYS OF INVOICE
BLIS		30 DAY RETURN POLICY FOR UNDAMAGED ITEMS. AFTER 30 DAYS 20% RESTOCKING FEE
BOCA	552 NW 77TH STREET BOCA RATON, FL 33487	DEPENDS ON ITEM/NO RETURNS ON CUSTOM ORDERS/40% RESTOCKING FEE
BOUT	24 WORLDS FAIR DRIVE SOMMERSET, NJ 08873	WITHIN 30 DAYS OF INVOICE DATE CAN REQUEST RGA & 50% RESTOCKING FEE
BRON	P.O. BOX 281657 ATLANTA, GA 30384	MADE TO ORDER SO NO RETURNS/NO CANCELLATIONS

CODE	MANUFACTURER	MINIMUM ORDER	FREIGHT TERMS	FREIGHT NOTES	TERMS
BRUC	BRUCK LIGHTING SYSTEMS	\$100	ALWAYS PLUS FREIGHT		NET 30 EXISTING/ NEW PP
CAST	CAST LIGHTING	\$150	\$5,500		NET 10TH OF MONTH
CTD	CHERRY TREE DESIGN	NONE	PP AND ADD		NET 30 EXISTING/ NEW PP
COLR	COLORMOTION/JESCO	\$200	PP AND ADD	UNDER \$200 SUBJECT TO \$5 MIN ORDER FEE	VARIES
CNTR	CONTRAST LIGHTING	\$200	\$2,000	UNDER \$200 SUBJECT TO \$25 MIN ORDER FEE	NET 30(1%/10)
COOP	COOPER CONTROLS	NONE	\$1,000		NET 30
CSL	CREATIVE SYSTEMS LIGHTING	\$100 OR \$25 SURCHARGE	\$1500+		NET 30
DML	DAVIS/MULLER LIGHTING	\$350 FIXTURES/\$50 PARTS OR \$20 CHR	\$3,800		1% NET 30/ VARIES FOR CUSTOM
DAYO	DAY-O-LITE	NONE	\$5,000		NET 30
DAYB	DAYBRITE	\$50	\$3,000	VARIES PER DISTRIBUTOR	VARIOUS
DAYB-2	DAYBRITE		\$1,000		
DLTA	DELTA LIGHTING	NONE		ADD 5% OF TOTAL PURCHASE AS FREIGHT CHARGED	VARIOUS
DLS	DYNAMIC LIGHTING	NONE	\$3,000	PP AND ADD IF UNDER \$3,000	NET 30
EDI	E.D.I.	NONE	VARIOUS	SOMETIMES IN QUOTE, OTHERS PRE- PAY AND ADD	NET 30
ELK	ELK LIGHTING	\$100 IF LESS \$10 SURCHARGE	\$1,500+ IF PAY WITHIN TERMS	NEED TO PAY WITHIN TERMS TO GET FREIGHT ALLOWED OVER \$1500	VARIOUS
ELIP	ELLIPTIPAR, INC.	NONE	\$5,000	ONE SHIPMENT	NET 30 (1%/10)
EMCO	GARDCO	\$200/REPL PARTS \$50	\$3,000		NET 30(1%/15)
EMGI	EMERGI-LITE	\$50	\$1,000 UPS GROUND		VARIOUS

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BRUC	15774 GATEWAY CIRCLE TUSTIN, CA 92780	NEED RGA AND SUBJECT TO 25% RESTOCKING FEE
CAST	1120-A GOFFLE ROAD HAWTHORNE, NH 07506	25% RESTOCKING CHARGE
CTD	320 PRONGHORN TRAIL BOZEMAN, MT 59718	NON CUSTOM 30 DAY RETURN POLICY WITH 10%-25% RESTOCKING FEE/CUSTOM ORDERS NO RETURNS
COLR	66-25 TRAFFIC AVENUE GLENDALE, NY 11385	DEPENDS ON THE ORDER/GENERALLY 30% RESTOCKING FEE
CNTR	1009 DU PARC INDUSTRIAL, SAINT- JEAN-CHRYSOSTOME, QUEBEC, CANADA G6Z1C5	RESTOCKING FEE OF 25%
COOP	203 COOPER CIRCLE, PEACHTREE CITY, GA 30269	RETURN FOR CREDIT ONLY WHEN AUTHORIZED. 35% RESTOCKING FEE MAY APPLY
CSL	14625 E. CLARK AVE CITY OF INDUSTRIAL, CA 91745	CAN CANCEL IF NOT SHIPPED OR CUSTOMS/RETURN VARIOUS
DML	P.O. BOX 1259 PHILADELPHIA, PA 19176-0959	ONCE ACKNOWLEDGED 25% RESTOCK FOR CANCELLATION. CUSTOM NON-RETURNABLE
DAYO	126 CHESTNUT STREET WARWICK, RI 02888	NO RETURNS-ALL CUSTOM
DAYB	PO BOX 281726 ATLANTA, GA 30384- 1726	VARIES
DAYB-2		
DLTA	4850 W. PROSPECT RD. FORT LAUDERDALE, FL 33309	NO RETURNS-ALL CUSTOM
DLS	5220 SHANK ROAD PEARLAND, TX 77581	SUBJECT TO INDIVIDUAL ORDER/CUSTOM PARTS SUBJECT TO RESTOCK FEE/IF DEFECTIVE CAN RETURN
EDI	23917 NETWORK PLACE CHICAGO, IL 60673-1239	VARIOUS/CUSTOM NON-RETURNABLE
ELK	12 WILLOW LANE NESQUEHONING, PA 18240	CAN CANCEL IF NOT SHIPPED / 25% RESTOCKING FEE
ELIP	114 BOSTON POST RD WESTHAVEN, CT 06516	ONCE ACKNOWLEDGED WITH A SHIP DATE 50%/50% RETURN UP TO \$3000 PER CATALOG ITEM /CUSTOMS NOT RETURNABLE
EMCO	1611 CLOVIS BARKER RD SAN MARCOS, TX 78666	VARIOUS/CUSTOM NON-RETURNABLE
EMGI	DEPENDS ON LOCATION	SUBJECT TO EVALUATION

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ESTL	ESTILUZ, INC.	NONE	\$1,800 NET	ALLOWED	VARIOUS
EYE	EYE LIGHTING	\$250/UNDER \$25 CHARGE	F.C.A SHIPPING POINT	PREPAID UNDER \$750, OVER \$750 PREPAID AND ALLOWED	NET 30
FORE	FORECAST LIGHTING	NONE	\$1,800 FREE FREIGHT	\$2000 FOR CANADA OR HAWAII	60 DAYS
GVAL	GVA LIGHTING, INC	\$250	\$3,000 FOR LED AND \$5,000 FOR FLORESCENT		DEPENDS ON DISTRIBUTOR
HAMP	HAMPSTEAD LIGHTING	NONE	PLUS FREIGHT		50% DEP NONE REF. BAL & FREIGHT AT SHIPPING. NONE STOCK 100%
HCL	HEALTHCARE LIGHTING, INC	\$50	\$5,000 ONE SHIPMENT		NET 30
HILT	HI-LITE	\$100	\$2,000		NET 30
ILEX	ILEX ARCHITECTURAL LIGHTING	\$75	PREPAY AND ADD		NET 30
INCO	INCON	NONE	\$1,500 IF PAID WITHIN TERMS	\$1000 IN FLORIDA	NET 30
ISIS	INDOOR SUN ILLUMINATION	NONE	\$3,000 MIN. W/PREPAID		NET 30(1%/10)
ILC	INTELLIGENT LTG CONTROLS	\$75	FOB MINNEAPOLIS DEST. PRE-PAID	UNDER \$5,000 FOB MINNEAPOLIS; . FREIGHT ALLOWANCE IS \$5,000	NET 30(1% 10TH DAY)
INTE	INTERNATIONAL	\$100	\$1,500	EXCEPT LIGHTING ONE \$750 UNDER \$100 + \$10 MISC FEE	NET 30(1%/10)
JAG	JAGUAR DESIGNS LTG	NONE	FOB DALLAS		50% DEP BAL. PAID AT SHIPMENT
JFSN	JEFFERSON LTG, INC.	NONE	DEPENDS ON QUOTE	IF NOT STATED PP AND ADD	NET 30(1%/10)
JESC	JESCO LTG, INC	UNDER \$200: \$5 MIN ORDER FEE	OVER \$1,000 FREIGHT ALLOWED FOR GROUND		NET 30 OR CC PREPAID DEPENDING ON CUSTOMER
JOBE	JOBE LTG	\$200	FREE GROUND SHIPPING	EXPRESS EXTRA	PP FOR FIRST TIME CUSTOMERS.

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ESTL	235 MOONACHIE ROAD, MOONACHIE, NJ 07074	UNOPENED 35% RESTOCK FEE
EYE	9150 HENDRICKS ROAD, MENTOR, OH 44060	RMA 30 DAYS
FORE	PO BOX 415361, BOSTON, MA 02241	25%-50% RESTOCKING, NO RETURNS ON PARTS, FIXTURES CAN'T BE INSTALLED
GVAL	3400 RIDGEWAY DRIVE, UNIT 14, MISSISSAUGA, ONTARIO CANADA	50% CANCEL FEE ON IN HOUSE ORDERS
HAMP	2500 ROYAL PLACE, TUCKER, GA 30084	NO RETURNS
HCL	7701 KLIER DRIVE SOUTH, FAIRVIEW, PA 16415	NO RETURNS
HILT	13450 MONTE VISTA AVE, CHINO, CA 91710	NO RETURN POLICY
ILEX	82 STEVENS ST., PO BOX 559, EAST TAUNTON, MA 02718	ACCEPTS MOST RETURNS W/RESTOCKING FEE
INCO	PO BOX 2083, SANFORD, FL 32772	REQUEST RMA
ISIS	PO BOX 49303, LOS ANGELS, CA 90049	JOB BY JOB BASIS + RESTOCK
ILC	5229 EDINA INDUSTRIAL BLVD. MINN., MN 55439	CANCELLATION 25% RESTOCKING/RGA REQUIRED FOR RETURN/UNUSED & 25% RESTOCKING/NO PANELS
INTE	1825 NORTH 19TH STREET, ST. LOUIS, MO 63106	CREDIT 25% RESTOCKING + RETURN FREIGHT W/RMA
JAG	9034 DIPLOMACY ROW, DALLAS, TX 75247	NONE
JFSN	P.O. BOX 10303 LYNCHBURG, VA 24506	DEPENDS ON JOB
JESC	6625 TRAFFIC AVENUE, GLENDALE, NY 11385	45% OF RECEIPT OF ORDER RGA, 30% RESTOCK
JOBE	175 OCEAN VIEW AVE, CARPINTERIA, CA 93013	1 YR WARRANTY, 30 DAYS

CODE	MANUFACTURER	MINIMUM ORDER	FREIGHT TERMS	FREIGHT NOTES	TERMS
KIRL	KIRLIN COMPANY	\$250/COMPONENT \$50	\$7,000	EXCEPT MOTORIZED MEDICAL UNDER \$7,000 PREPAID	NET 30
LALI	LA LIGHTING MFG CO	NONE	PER ORDER		NET 30
LAMA	LAMAR LIGHTING	NONE	\$2,500	OCCUSMART 40 FIXTURES	NET 30
LDMK	LANDMARK LIGHTING	\$100 \$10 CHG UNDER THAT	\$1,500 WHEN PAID W/IN TERMS	\$5 DROP SHIP CHARGE	NET 30
LBL	LBL	NONE	\$2,000	IN USA	NET 30
LDPI	L.D.P.I.	\$200 UNDER MUST BE PREPAID	\$3,000/ PREPAID	\$3,000 HAS TO BE MET WITH OUT OVERAGE	NET 30
LEUC	LEUCOS USA, INC.	NONE	PAID BY CUSTOMER		VARIOUS
LGS	LIGHTGUARD SYSTEMS, INC.	NONE	PART OF THE QUOTE		50/50%
LIEL	LIGHTING & ELECTRONICS, INC.	\$75	PAID BY CUSTOMER		VARIES BY CUSTOMER
LSGC	LIGHTING SCIENCE GROUP CORP	NONE	\$2,500		NET 30
LTEN	LITE-ENERGY, INC.	\$700	\$3,000	ORDERS PREPAID ON SHIPMENTS IN VALUE OF U.S. \$3,000 OR MORE	NET 30(1% /10)
LITL	LITELAB CORP.	\$500	PAID BY CUSTOMER		PAY IN ADVANCE/NET 30
LOUV	LOUVERS INTERNATIONAL	NONE	\$1,500 ON STOCK PRODUCTS		NET 30
LUCE	LUCEPLAN USA (IN NEG)	\$50	COLLECT FOB		NET 30
LUMC	LUMEC	\$100	\$5,000 PREPAID		NET 30
LUML	LUMINIAIRE LTG CORP.	\$75	\$2,500 DISTRIBUTOR NET FULL FREIGHT ALLOWED		NET 30
MAGN	MAGNIFLOOD	NONE	PLUS FREIGHT		NET 30
MALC	MALCO	\$50	FREIGHT ALLOWED FOR OVER \$2K		NET 30(2%/10)

CODE	REMIT TO ADDRESS	CANCELLATION POLICY
KIRL	3401 EAST JEFFERSON, DETROIT, MI 48207	RMA 3 YEARS FOR DEFECTIVE
LALI	101410 OLMEY STREET, EL MONTE, CA 91731	PER REQUEST
LAMA	485 SMITH STREET, FARMINGDALE, NY 11735	VARIOUS
LDMK	12 WILLOW LANE, NESQUEHONING, PA 18240	RMA NUMBER WARRANTIES 1 YR.
LBL	88751 EXPEDITE WAY, CHICAGO, IL 60695-1700	20% RESTOCK PLUS FREIGHT
LDPI	4404 ANDERSON DRIVE, EAU CLAIRE, WI 54703	RMA VARIES, CUSTOM NO RETURN, RESTOCKING 20%
LEUC	11 MAYFIELD AVE, EDISON, NJ 08837	VARIOUS
LGS	2292 AIRPORT BLVD. SANTA ROSA, CA 95403	RESTOCKING FEE
LIEL	91 MCKINLEY ST. WAPPINGERS FALLS, NY 12590	25% RESTOCKING FEE IF ACCEPTED BACK
LSGC	PO BOX 678252 DALLAS, TX 75267	DEFECTIVE 3 YRS. RGA
LTEN	189 BULLOCK DRIVE, MARKHAM, ONTARIO CANADA L3P1W4	PRIOR RMA AUTHORIZATION
LITL	DEPT 151, PO BOX 8000, BUFFALO, NY 14267	STANDARD 25% RESTOCKING FEE
LOUV	845 CHURCH COURT, ELMHURST, IL 60126	DEPENDS ON PRODUCT
LUCE	26 BROADWAY, SUITE 934, NY, NY 10004	
LUMC	640 CURE-BOIVIN, BOISBRIAND, QUEBEC CANADA J7G2A7	
LUML	PO 2104 EDISON, NJ 08818	NO RETURNS
MAGN	7200 NEW HORIZONS BLVD, N AMITYVILLE, NY 11701	NO RETURNS
MALC	PO BOX 326, TERRYVILLE, CT 06786	DEF REPLACEMENT/BROKEN FREIGHT CLAIMS W/CARRIER. WILL BE REPLACED 25% RESTOCKING. NO RETURN ON CUSTOM

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MARL	MARLIN CONTROLS, INC.	NONE	PLUS FREIGHT		NET 30 W/CREDIT APP
MERC	MERCURY LTG	\$500.00 OR CONSULT FACTORY	\$2,000	NONE	1% NET 30
META	METALUMEN	\$150	\$5,000		NET 30
MICH	MICHAELS' LTG	NONE	3RD PARTY COLLECT	NONE	50% DEPOSIT-BAL ON RECEIPT
MODA	MODA LIGHT	\$200	\$3,500	ORDERS OVER \$4,000 PAY 50% DOWN	NET 30
MOON	MOON SHINE LAMP AND SHADE	NOT USED			
MORL	MORLITE SYSTEMS, INC.	N/A	\$20,000		NET 30
MORK	MORRIS KURTZON, INC.	NONE	STANDARD DELIVERY ON CONTINENTAL US ORDERS OVER \$2500 TO EAST OF ROCKIES, ORDERS OVER \$5000 TO WEST OF ROCKIES	CANADIAN & INTERNATIONAL ORDERS: STANDARD DELIVERY ON ORDERS OVER \$5000	NET 30
NEPT	NEPTUNE LIGHT	12 PIECES BASED ON CARTON QTY	\$1,250		NET 30
NEXL	NEXLIGHT	\$50	PRE-PAY AND ADD	NONE	NET 30
NORW	NORWELL MANUF	\$100	\$1,800	NONE	NET 30
OVAL	OVAL LTG PRODUCTS	\$100	\$2,500		NET 30
PCI	POINTSOURCE, INC.	NOT USED			
PRIS	PRISMA	\$250	\$4,000	NONE	NET 30
PRUD	PRUDENTIAL LTG	\$25	\$7,500		NET 25TH(1% /10TH)

CODE	REMIT TO ADDRESS	CANCELLATION POLICY
MARL	PO BOX 550457, DALLAS, TX 75355	PARTIAL CREDIT
MERC	20 AUDREY PLACE, FAIRFIELD, NJ 07004	SUBJECT TO ORDER
META	PO BOX 1779, GUELPH, ONTARIO CANADA N1G4P6	NO RETURNS
MICH	2 KANSAS ST. PO BOX 192, WINONA, MN 55987	CONSULT FACTORY-ALL CUSTOM WORK
MODA	UNIT 35-36, 715 NE 19TH PLACE, CAPE CORAL, FL 33909	MUST BE APPROVED
MOON		
MORL	1805 PITTSBURGH AVE., ERIE, PA 16502	N/A
MORK	1420 S. TALMAN AVE., CHICAGO, IL 60608	ORDER BASIS
NEPT	960 NORTH SHORE DRIVE, LAKE BLUFF, IL 60044	20% RESTOCKING
NEXL		MIN. OF 15%
NORW	82 STEVENS ST. E. TAUNTON, MA 02718	25%
OVAL	VISIONEERED LIGHTING, 18 OAKLAND AVE., TORONTO, ONTARIO CANADA M9M2H8	PER FACTORY
PCI		
PRIS	300 PETTY ROAD, SUITE C, LAWRENCEVILLE, GA 30043	REQUEST WITHIN 90 DAYS
PRUD	1737 E. 22ND STREET, LOS ANGELES, CA 90058	WRITTEN AUTHORIZATION

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QUAL	QUALITE	NONE	PP AND ADD		NET 30
RAE	RAE LTG	\$200	\$3,800	NONE	NET 30(1%/10)
ROML	ROMLIGHT INT'L	NONE	PLUS FREIGHT	NEGOTIABLE BASED ON QUANTITY	NET 30
SCHR	SCHREDER	\$300 BOOK; \$100 PARTS	\$5,000		NET 30
SEC	S.E.C. WIRE GUARDS	NONE ON STOCK/50% DOWN ON CUSTOM	ALWAYS PLUS FREIGHT		NET 30
SELX	SE'LUX LIGHT IDEAS	N/A	\$5,000		NET 30
SFPS	SEMPER FI POWER SUPPLY	NONE	PP AND ADD	PP AND ADD FOB FACTORY	EXISTING NET 30/ NEW CUSTOMER PP
SGNT	SIGNAL-TECH	NONE	ALWAYS PLUS FREIGHT		NEW CUSTOMER P/P
SGNT-2	"				EXISTING NET 30
SGNT-3	"				20-30 SIGNS 5%; 31-40 10%
SGNT-4	"				41-50 15%; 51+ 20%
SILT	SILTRON EMERGENCY SYSTEMS	PIECE \$50/UNITS \$100	\$1,600		NET 20
STAR	STARFIRE LTG.	\$35	PP AND ADD		VARIABLES
	"				
STID	STUDIO ITALIA DESIGN	NONE	ALWAYS PLUS FREIGHT		VARIABLES/NEW CUST PP
TAMB	TAMBIENT LTG	NONE	\$5,000		NET 30 (1%/10)
TEKA	TEKA ILLUMINATION	\$25	ALWAYS PP AND ADD		NET 30
LTED	THE LIGHT EDGE	NONE	\$6,000	PP CHARGE ON ANYTHING LESS	NET 30 (1%/10)

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QUAL	DEPT. 771007, PO BOX 77000, DETROIT MI 48277-1007	20% IF BUILT THEN CANCELLED
RAE	28 BEECHER STREET PAWTUCKET, RI 02860	20% BEFORE SHIPMENT-APPROVAL AFTER
ROML	207 EAST PARK STREET, ALBION, NY 14411	WORKING ON
SCHR	985 BUSSEE ROAD, ELK GROVE VILLAGE, IL 60007	TO BE DETERMINED BY FACTORY
SEC	406 NORTH MAIN STREET PLYMOUTH, MI 48170-1026	NO CUSTOM RETURNS, NEED RGA WITHIN 10 DAYS OF DELIVERY AND FREIGHT PP. SUBJECT TO 20% RESTOCKING FEE
SELX	PO BOX 1060 HIGHLAND, NY 12528	100% CANCELLATION CHARGE , MIN. 50% RETURNS WITHIN 30 DAYS
SFPS	21 WEST AUBURN STREET MANCHASTER, NH 03101	UNDAMAGED GOODS CAN BE RETURNED W/IN 30 DAYS; RESTOCKING FEE 50%
SGNT	4985 PITTSBURGH AVE ERIE, PA 16509	STOCK SIGNS RETURNED W/IN 60 DAYS FULL CREDIT IF UNUSED
SGNT-2		AFTER 60 DAYS AND IF USED 25% RESTOCKING FEE
SGNT-3		AFTER 180 DAYS 50% RESTOCKING FEE
SGNT-4		NO RETURN ON CUSTOM ORDERS
SILT	P.O. BOX 518 CRYSTAL LAKE, IL 60039-0518	IF DEFECTIVE FULL CREDIT/ 35% RESTOCKING FEE FOR ALL RETURNED
STAR	7 DONNA DRIVE WOOD RIDGE, NJ 07075	NO RETURNS FOR CUSTOM MADE/NO TECH TRACK RETURNS
		DEFECTIVES CAN BE RETURNED/50% RESTOCKING FOR UNUSED TRANSFORMERS
STID	1155 NW 159 DRIVE MIAMI, FL 33169	35% RESTOCKING FEE FOR EVERYTHING
TAMB	114 BOSTON POST ROAD WEST HAVEN, CT 06516	ANY ORDERS THAT HAVE SHIP DATE GET 50% CHARGE/RELEASED (MODIFIED OR EXPEDITED) CAN'T CANCEL OR 100% CHARGE
TEKA	40429 BRICKYARD DRIVE MADERA, CA 93636	CASE BY CASE BASIS/ NO RETURNS
LTED	16703 SE MCGILLIVRAY #225 VAN COUVER, WA 98683	RGA REQUIRED/ 25% RESTOCKING FEE ON STANDARD MATERIAL / NO RETURNS ON CUSTOM ORD

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TLDV	THE LIGHTING DIVISION	\$200	\$1,000	ALL SHIPMENTS F.O.B. WAREHOUSE IN ROCHESTER	NET 30
THMS	THOMAS RESIDENTIAL LTG.	NONE	\$1,500		NET 25(1%/10 EOM)
TUBE	TUBE LTG PRODUCTS	NONE	ALWAYS PLUS FREIGHT		NET 30
ULTR	ULTRALIGHTS	NONE	ALWAYS PLUS FREIGHT		NET 30 EXISTING/ NEW CUST VARIES
UNMT	UNION METAL CORP.	\$250	BILLED INTO PRICE OF QUOTE		NET 30
UNLS	UNITED LTG STANDARDS	NONE	\$1,500	ANCHOR BOLTS SHIP BEFORE POLES CUSTOMER PAYS	NET 30
USS	USS MANUF.	NONE	FREIGHT ALLOW IN MOST CASES	DEPENDS ON PROJECT	NET 30
VANT	VANTAGE LTG.	NONE	\$2,000		NET 30 EXISTING/ NEW CUST PP
VISC	VISCO	\$100	\$5,000		NET 30
HARR	W.F. HARRIS LTG.	\$100		\$1,200 STANDARD NON-STOCKING/ FOR STOCKING (DISTRIB) \$100 OR \$300 FREIGHT ALLOW	NET 30
WHAT	W.J. WHATLEY	\$50	\$5,000	ANYTHING LESS THAN \$500 HAS A \$50 SMALL ORDER CHARGE.	NET 30
WHAT-2	"		\$10,000	\$5,000 FREIGHT ALLOWED UNDER 27 FT/ \$10,000 OVER 27FT.	
WAC	WAC LTG.	\$200	\$1,500		VARIES
WHIT	WHITCO CO	\$500	VARIOUS	ADDED TO EACH QUOTE	NET 30
WILA	WILA LTG	NONE	\$3,000		NET 30 (USUALLY)
ZOOM	ZOOM LTG	NONE	\$3,000	ONLY IF INVOICE IS PAID IN FULL BY DUE DATE	NET 30

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TLDV	100 BOXART STREET, P.O. BOX 12752, ROCHESTER, NY 14612	AUTHORIZATION REQUIRED FOR RETURNS SUBJECT TO 30% RESTOCKING FEE NEED TO BE W/IN 45 DAYS
THMS	P.O. BOX 415419 BOSTON, MA 02241	DEFECTIVE MDSE CAN BE RETURNED W/IN 180 DAYS AND SUB TO 25% RESTOCKING FEE/NO SPECIAL ORDER/CUSTOM RETURNS
TUBE	1346 PIONEER WAY ELCAJON, CA 92020	VARIOUS DEPENDS ON ORDER/MOST CUSTOM AND NO RETURNS
ULTR	1936 EAST 18TH STREET TUSCON, AZ 85719	NOT RETURNABLE/75% RESTOCKING FEE IS IT IS RETURNABLE
UNMT	1432 MAPLE AVENUE NE CANTON, OH 44705	CUSTOM MADE SO NO RETURNS FOR MOST CASES
UNLS	23171 GROESBECK HYW WARREN, MI 48089	VARIOUS DEPENDS ON ORDER
USS	64 MA-TE-WAY PARK DRIVE, RENFREW, ONTARIO CANADA	CUSTOM ORDERS NON RETURNABLE. 25% RESTOCKING FEE ON STANDARD ITEMS IF NOT CUSTOM
VANT	P.O. BOX 162, 76 COMMUNITY AVENUE, PLAINFIELD, CT 06374	REGULAR 25% AND SPECIAL 50% RESTOCKING FEES
VISC	29579 AWBREY LANE EUGENE, OR 97402	NO RETURNS ALLOWED
HARR	P.O. BOX 5023 MOROE, NC 28111	RETURNS BASED ON ORDER/ MOSTLY TAKE BACK 10% OF JOB
WHAT	P.O. BOX 91410 CHICAGO, IL 60693	CANCELLATION IS NOT GENERALLY ACCEPTED DUE TO CUSTOM ORDERS/IF NOT STARTED CASE BY CASE
WHAT-2		
WAC	23550 NETWORK PLACE CHICAGO, IL 60673	20% RESTOCKING FEE
WHIT	2001 BEACH STREET FORT WORTH, TX 76103	NO RETURNS ALL IS CUSTOM MADE
WILA	15774 GATEWAY CIRCLE TUSTIN, CA 92780	NEED RGA AND SUBJECT TO 25% RESTOCKING FEE
ZOOM	1 BRIDAL AVENUE WEST WARWICK, RI 02893	IF CUSTOM NO RETURN/ ONLY RETURNED DAMAGE ITEMS/RESTOCKING FEE WILL APPLY AND RETURN FREIGHT PAID BY CUSTOMER

CODE	MANUFACTURER	MINIMUM ORDER	FREIGHT TERMS	FREIGHT NOTES	TERMS
ZUMT	ZUMTOBEL STAFF LTG.	\$50/COMPONENTS; \$250/FIXTURES	\$5,000		NET 30

CODE	REMIT TO ADDRESS	CANCELLATION POLICY
ZUMT	P.O. BOX 35018 NEWARK, NJ 07193-5018	90 DAYS FROM INVOICE DATE WITH 50% RESTOCKING CHARGE (NOT ON MODIFIED FIXTURES)